

ARDMORE PUBLIC WORKS AUTHORITY

Authority Letter No. 5429
Meeting Date June 6, 2022

Ardmore Public Works Authority
City of Ardmore, Oklahoma

Re: Request to approve a surcharge for a new Freightliner cab
and chassis from Premier Truck Group Oklahoma City.

Dear Trustees:

Staff is requesting the approval of a surcharge for a Freightliner cab and chassis that was approved for purchase on March, 21, 2022 for the Operation Pride Department off the Oklahoma State Contract from Premier Truck Group Oklahoma City. Per Daimler Truck North America, "the continued challenging and domestic economic conditions have made it necessary for Daimler Truck North America (DTNA) to implement an additional price surcharge on all MY23 Freightliner & Western Star trucks." The original price for the truck was \$91,002.85 and the new surcharge in the amount of \$3,800.00 will bring the new price to \$94,802.85. This will be a replacement for Unit #140. This item is in the current fiscal year budget under the Operation Pride Department.

Staff recommends the approval of the surcharge for Freightliner cab and chassis for the Operation Pride Department off the Oklahoma State Contract from Premier Truck Group Oklahoma City in the amount of \$3,800 which will bring the new total price to \$94,802.85.

Sincerely,



Shawn Geurin, Utilities Director

Reviewed by: _____



APWA Manager

DAIMLER TRUCK
North America

April 19, 2022

To: All Freightliner & Western Star Dealers (US/CAN)
Subject: CY22/MY23 Pricing Surcharge Update – Freightliner & Western Star

Dear Dealer Partners,

As discussed with you yesterday, the continued challenging global and domestic economic conditions have made it necessary for Daimler Truck North America (DTNA) to implement an additional pricing surcharge on all MY23 Freightliner & Western Star trucks (details below). Increases are in addition to the \$2,900 - \$4,500 Total MY23 Surcharge announced in December 2021 for CY22/MY23 units.

This new surcharge will be applied on CY22 units with a schedule build date starting May 30th, 2022. Units with a schedule build date on or before May 29th, 2022 are price protected and will not be impacted by the newly updated surcharge.

DTNA is committed to release MY24 Pricing in Q3/2022.

Below are the updated Model Year 2023 Pricing Surcharge Details:

Values in USD

Models	Total MY23 Surcharge (as of January 1 st , 2022)	Additional Surcharge	Total MY23 Surcharge As of May 30 th **, 2022
Cascadia*/5700	\$4,200	\$5,700	\$9,900
4700/47X/4900/49X/122SD/6900	\$4,500	\$5,800	\$10,300
M2106/112 & 108/114SD	\$2,900	\$3,800	\$6,700

**Includes eCascadia*

*** Indicates schedule build date*

John O'Leary
President & CEO

David Carson
SVP Sales & Marketing