

**CITY OF ARDMORE**  
Information Technology Department

Council Letter No. 5130  
Meeting Date: July 19, 2021

Mayor and City Commission  
City of Ardmore, Oklahoma

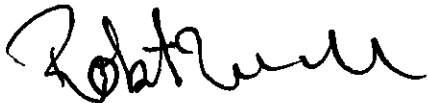
Re: Purchase of Seven (7) Flashback HD Digital In-Car Video Systems

Dear Commission Members:

Currently, the Ardmore Police Department uses a camera system from Coban Technologies Inc. (SF Mobile-Vision, Inc.) for their patrol unit video recording system. At this time I am requesting permission to purchase new systems to outfit seven 2022 Chevy Tahoes for the Police Department.

It is staff's recommendation that the city purchase seven (7) Flashback HD in-car video system assemblies and accessories from Coban Technologies, Inc. for the total cost of \$38,991.75. This purchase is sole source.

Respectfully submitted,



Robert Newell  
Director of Information Technology

Reviewed by: \_\_\_\_\_





COBAN Technologies, Inc.  
 SF Mobile-Vision, Inc.  
 11375 W. Sam Houston Pkwy S., Suite 800  
 Houston, Texas 77031-2348  
 United States

Ship To  
 Robert Newell  
 City of Ardmore  
 23 S. Washington  
 Ardmore, Oklahoma 73401  
 United States  
 (580) 221-3238  
 newell@ardmorecity.org

Quote: Q-17195-3  
 Date: 5/5/2021, 3:36 PM  
 Expires On: 8/1/2021

Phone: (281) 925-0488  
 Fax: (281) 925-0535  
 Email: SFLE-Sales@safefleet.net

Bill To  
 City of Ardmore  
 23 S Washington St  
 Ardmore, Oklahoma 73401  
 United States

SALESPERSON	EXT	EMAIL	DELIVERY METHOD	PAYMENT METHOD
Watson LaForce	x	watson.laforce@safefleet.net		Net 30

**Installation is Not Included**

In Car Video System

**Current Lead Time is 8 Weeks  
 Limited while supplies last**

LINE NO.	PART #	DESCRIPTION	UNIT PRICE	QTY	EXTENDED
QL-0096231	FBHKS32-ZSN1K2	FLASHBACK HD IN-CAR VIDEO SYSTEM Includes: - 32GB SD Flash Card - OZ Cam - VLX Wireless Mic Kit - Standard Camera Mount - Blk-thru-hole-wifi/wifi/GPS Antenna - Center Console/OH	USD 5,125.25	7	USD 35,876.75
QL-0096232	IRCAM5	REAR SEAT IR CAMERA - No integrated microphone - 105# field of view - Integrated Ferrite for better RF protection.	USD 245.00	7	USD 1,715.00
QL-0096233	MVD-EMA-SWR	DES / DEV / DEP 1-YEAR SOFTWARE EMA FOR IN-CAR VIDEO SYSTEM - Per device - YEAR 1	USD 150.00	7	USD 1,050.00
QL-0096235	LSSWRPROSVR	DIGITAL EVIDENCE PRO SOFTWARE	USD 0.00	7	USD 0.00
QL-0096234	LFEE-050	SHIPPING - IN CAR VIDEO SYSTEMS	USD 50.00	7	USD 350.00
<b>In Car Video System TOTAL:</b>					<b>USD 38,991.75</b>

<b>TOTAL: USD 38,991.75</b>
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**Terms & Conditions**

Applicable sales taxes are not reflected on this proposal, and will be included on the invoice. In the event Sales Tax is requested to be listed on the proposal, it will be the responsibility of the Agency to provide the current Tax rate and amount. Any purchases that are exempt from Sales Tax must be accompanied by a tax exemption and/ or re-seller certificate.

This quote is presented to the customer under the condition that it remains a valid quote for only 60 days after the stated Quote Date, after which the quote becomes null and void.

Please email or fax a signed copy of this quotation and other referenced documents to SFLE-Sales@safefleet.net or (281) 925-0535

COBAN Technologies, Inc.  
11375 W. Sam Houston Pkwy S., Suite 800  
Houston, Texas 77031-2348

IN WITNESS WHEREOF, the Parties have caused this Agreement to Purchase to be executed and delivered by their respective authorized representatives whose signatures appear below.

COBAN Technologies, Inc.

City of Ardmore

Signature:

\_\_\_\_\_

Signature:

\_\_\_\_\_

Printed Name:

\_\_\_\_\_

Printed Name:

\_\_\_\_\_

Title:

\_\_\_\_\_

Title:

\_\_\_\_\_

Dated:

\_\_\_\_\_

Dated:

\_\_\_\_\_



July 6<sup>th</sup>, 2021

Ardmore Police Department  
23 S. Washington Street  
Ardmore, OK 73401

Re: SF Mobile-Vision Sole Source Letter for the Ardmore Police Department

Dear Brenda Clinton,

This letter is to confirm the SF Mobile-Vision, Inc. FB3, and FBHD DVR, along with CycleVision, BodyVision (BWV-100 and all associated components) and Interview Room products is a sole source product designed, manufactured, and distributed exclusively by SF Mobile-Vision, Inc. The SF Mobile-Vision products listed above are the only solution on the market that fully integrates with the existing SF Mobile-Vision digital evidence capture and management system utilized by the Ardmore Police Department to provide a turnkey, operational ecosystem.

This solution is not available from any other source and all extended warranty services, repair, and warranty claims are managed solely by SF Mobile-Vision, Inc. Any work performed by non-authorized personnel will void all warranties and claims.

SF Mobile-Vision, Inc. affirms that no other company makes a similar or competing product. SF Mobile-Vision, Inc. maintains all copyright privileges for these products and only SF Mobile-Vision or authorized dealers are sanctioned to represent, sell, and provide these products.

Please do not hesitate to contact me if you have any questions or concerns.

Regards,

J. Mark Griffin  
Vice President – Safe Fleet Law Enforcement Business Division  
SF Mobile-Vision, Inc.  
281-925-0488  
[MGriffin@safefleet.net](mailto:MGriffin@safefleet.net)  
<https://www.mobile-vision.com/>

